

REQUEST FOR QUOTATION [RFQ] FOR THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, DELIVER, AND PROVIDE FULL CONFIGURATION SUPPORT FOR TWO (2) ACCESS CONTROLLERS (AC) AND FIFTY (50) WI-FI 7 COMPATIBLE ACCESS POINTS (APS) SUITABLE FOR ENTERPRISE DEPLOYMENT FOR A PERIOD OF 12 MONTHS.

RFQ NUMBER	:	ACW/10/2025
ISSUE DATE	:	02 OCTOBER 2025
CLOSING DATE	:	10 OCTOBER 2025
CLOSING TIME	:	12:00 MIDDAY

PART 1
NOTICE TO TENDERERS

Quotations which must be completed as indicated in Part 3 of this RFQ are to be submitted as follows:

VIA EMAIL : scm-it@cefgroup.co.za

CLOSING DATE: 10 OCTOBER 2025

1 Submissions to RFQ

Submissions to this Request For Quotation (**RFQ**) must not include documents or reference relating to any other quotation or quotations. Any additional conditions must be embodied in an enclosed letter.

2. Preferential Procurement

CEF (SOC) Ltd fully endorses and supports the Government's Preferential Procurement Programme, and it would therefore prefer to do business with local business enterprises who share these same values. CEF (SOC) Ltd will accordingly allocate "preference points" in line with the preference point system and policy of CEF. All RFQs will be evaluated in terms of the preference point system.

2.1 Specific Goals and proof to claim points

As prescribed in terms of the Preferential Procurement Policy Framework Act (PPPFA), Act 5 of 2000 and its Regulations, bidders are to note that the following preference point systems are applicable to all tenders:

- the 80/20 system for tenders with a Rand value of up to R 50,000,000 (all applicable taxes included); and
- Bidders are to note that if the 80/20 preference point system is stipulated in this RFQ and if all tenders received exceed R 50, 000,000.00, the lowest acceptable tender will be used to determine the applicable preference point system to evaluate tenders in line with Regulation 3(2)(b) of PPR 2022. Similarly, if the 90/10 preference point system is stipulated in this RFQ and all Tenders received are equal to or below R 50, 000,000.00, the lowest acceptable tender

will be used to determine the applicable preference point system to evaluate the tender in line with Regulation 3(2)(b) of PPR 2022.

The value of this tender is estimated to be below R50, 000,000 (all applicable taxes included) and therefore the 80/20 system shall be applicable.

Bidders are required to complete SBD 6.1: Preference Point Claim Form and submit it together with proof that they meet CEF's preferential procurement specific goals as stipulated in the Claim Form to obtain preference points.

Note: Failure to claim points and submit a valid proof demonstrating compliance to specific goals at the closing date of this RFQ will result in a score of zero being allocated for specific goals.

3. Communication

- a) Bidders are warned that a bid submission may be disqualified should any attempt be made by a bidder either directly or indirectly to canvass any officer(s) or employee of CEF (SOC) Ltd in respect of this RFQ between the closing date and the date of the award of the RFQ.
- b) A bidder may, however, before the closing date and time, direct any written enquiries relating to the RFQ to the following CEF (SOC) Ltd employee:

Name: Wellem Skhosana

Email: wellems@cefgroup.co.za

- c) Bidders may also, at any time after the closing date of the RFQ, communicate with the Procurement Department on any matter relating to its RFQ Submission.

4 Tax Clearance

The bidder's valid Tax compliance PIN must accompany the quotation. Note that no business shall be awarded to any bidder whose tax matters have not been declared by SARS to be in order.

5 Legal Compliance

- a) The successful bidder shall be in full and complete compliance with all applicable national and local laws and regulations.

- b) CEF reserves the right to subject a bidder to security screen by SSA before appointment, undertaking the project or delivering goods or services.***

6 Pricing

All prices must be quoted in South African Rand on a fixed price basis, including all applicable taxes.

7 Negotiations

CEF (SOC) Ltd reserves the right to undertake negotiations with any number of short-listed bidders prior to award of the bid.

8 Repudiations

CEF (SOC) Ltd is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in submission to it. Please note that CEF (SOC) Ltd reserves the right to:

- modify the RFQ's goods / service(s) and request bidders to re-tender on any changes;
- reject any quotation which does not conform to instructions and specifications which are detailed herein;
- disqualify quotations submitted after the stated submission deadline;
- not necessarily accept the lowest priced quotation;
- reject all quotations, if it so decides;
- place an order in connection with this quotation at any time after the RFQ's closing date;
- award only a portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- split the award of the order/s between more than one Supplier/Service Provider; or
- Make no award at all.

CEF (SOC) Ltd will award the bid to the highest scoring bidder (s) unless objective criteria in terms of Section 2(1)(f) justify the award to another bidder.

9 Validity Period

CEF (SOC) Ltd desires a validity period of ninety (90) days from the closing date of this RFQ.

10 Returnable Documents

Returnable Documents means all the documents, Parts and Annexures, as listed in the tables below.

a) Bidders are required to submit with their quotations the mandatory **returnable documents** as detailed below.

Failure to provide all these returnable documents at the closing date and time of this RFQ will result in a bidder's disqualification.

Mandatory Returnable Documents	Submitted [Yes or No]
- Pricing/Quotation	
- Proof to claim specific goals (Valid B-BBEE Verification Certificate/BBBEE affidavit or copy thereof) Note: failure to submit proof to claim specific goals at the closing date and time of the RFQ will result in an automatic score of zero for preference points.	
ANNEXURE A – SBD 1: Invitation to Bid	
ANNEXURE B – SBD 4: Bidder's Disclosure	
ANNEXURE C – SBD 6.1: Preference points claim form	
Proof of Central Supplier Database registration (MAAA.....)	

Please confirm submission of these mandatory returnable document(s) by so indicating [Yes or No] in the table above.

PART 2

SCOPE OF WORK

Supply, Deliver, and provide full configuration support for two (2) access controllers (AC) and 50 Wi-Fi 7 Compatible Access points (APs) Suitable for Enterprise Deployment for a period of 12 months.

Item No.	Item	Description of item
1.	Supply, deliver, and provide full configuration support for two (2) Access Controller (AC) and fifty (50) Wi-Fi 7 compatible access points (APs).	1. Introduction The purpose of this RFQ is to invite qualified service providers to supply, deliver, and provide limited configuration support for two (2) Access Controller (AC6508) and fifty (50) Wi-Fi (AirEngine5773-21) access points (APs) suitable for enterprise deployment. The solution must provide seamless, high-speed wireless connectivity, scalability, and centralized management capabilities. 2. Objectives • To upgrade the organization's wireless infrastructure to the latest Wi-Fi 7 standard. • To ensure full compatibility, centralized control, and seamless integration with existing or future network infrastructure. • To support high-density wireless environments with enhanced throughput, low latency, and advanced security. 3. Deliverables The selected vendor will be expected to provide: 3.1 Hardware Supply • 2 x Access Controller-AC6508 (must support at least 50 APs). • 50 x Wi-Fi 7 (AirEngine5773-21) Access Points (ceiling-mount or wall-mount design, suitable for indoor enterprise deployment). 3.2 Licensing and Compatibility

		• Include all required licenses for Access Point management and connectivity. • Equipment must support the latest Wi-Fi 7 (IEEE 802.11be) standard. • Compatibility with equivalent management platform is required. 3.3 Configuration Support • Initial setup and configuration of the Access Controller. • Basic provisioning and registration of all 50 Access Points to the AC. • Connectivity test to confirm access and performance. 3.4 Documentation • Product datasheets and technical specifications. • Configuration guide, Network diagram or summary report post-setup. • Warranty documents. 3.5 Warranty and Support • Minimum 3-year hardware warranty. • Manufacturer or partner support and RMA process details. 4. Technical Requirements • Access Points must support tri-band operation (2.4GHz, 5GHz, and 6GHz). • APs must offer OFDMA, MU-MIMO, and BSS coloring as part of Wi-Fi 7 features. • Support for WPA3 encryption and enterprise-grade security. • Access Controller must support centralized management, user access policies, and traffic analytics. 5. Delivery and Installation Timeline • All equipment must be delivered within 4 weeks of issuing the purchase order. • Configuration and testing to be completed within 5 working days of delivery. 6. Site Location
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		- Equipment will be deployed at: 1 Refinery Road, Prospecton, 4110, South Africa. - This address is located in the Prospecton area of Durban, KwaZulu-Natal.

PHASE 1: MANDATORY REQUIREMENTS

At this phase, bidder's responses are reviewed against the below mandatory requirements. **Failure to comply with any of the Mandatory Requirements will lead to the bidder being disqualified and not be considered for further evaluation on Technical Requirements.**

No.	Service level agreement/Partnership with OEM	Comply	Not Comply
1.	Service level agreement/Partnership with OEM The Bidder must have a service level agreement or partnership with OEM provider of physical devices.		
a)	Supporting Documents Required Letter or certificate from the OEM.		
Comments			

PHASE 2: TECHNICAL EVALUATION

Bidders will be evaluated according to the below technical evaluation criteria. Minimum Technical Threshold is **70%**. It must be noted that if the Bidder does not meet the **70%** minimum threshold, the bidder will be disqualified

1. EXPERIENCE OF THE PROJECT TECHNICIANS

The bidder's assigned Project Technician must have extensive skills and competency in Supply, Deliver, And Provide Full Configuration Support For Two (2) Access Controllers (Ac) And Fifty (50) Wi-Fi 7 Compatible Access Points (Aps) Suitable For Enterprise.

The bidder must submit a comprehensive CV of the technicians providing information on qualifications, relevant work experience, skills and key competencies.

Note: the following scoring matrix will be used to evaluate this criterion:

Evaluation Criteria	Document as Evidence	Score	Weighting %
8 years' experience	Detailed technician (s) CV	5	50%
> 5 but < 8 years' experience		4	
5 years' experience		3	
> 3 but < 5 years' experience		1	
3 years' experience		0	

2 COMPANY EXPERIENCE

Proven company's experience in Supply, Deliver, And Provide Full Configuration Support For Two (2) Access Controllers (Ac) And Fifty (50) Wi-Fi 7 Compatible Access Points (Aps) Suitable For Enterprise.

At least 3 contactable reference letters from clients, signed by the client and on the client's letter head not older than 5 years. The reference letters must include client's name and contact details.

Evaluation Criteria	Document as Evidence	Score	Weighting %
5 Relevant reference letters	Reference letters on Client company letter heads indicating work undertaken with reference to similar work they have done	5	50%
4 Relevant reference letters		4	
3 Relevant reference letters		3	
2 Relevant reference letters		2	
1 Relevant Reference letter		1	
No reference letter provided		0	

PHASE 3: COMMERCIAL EVALUATION

Evaluation Criteria	Final Weighted Scores
Price	80
Specific goals	20
TOTAL SCORE:	100

A maximum of 20 points will be awarded to a tenderer for specific goals specified for the tender/RFQ as follows:

Specific goals	Points
Historically disadvantaged individual (HDI)	
Enterprises with ownership of 51% or more by person/s who are black	10
Enterprises with ownership of 51% or more by person/s who are women	5
Enterprises with ownership of 51% or more by person/s who are youth	3
Enterprise with ownership of 10% or more by person/s with disability	2
Total	20

Commercial evaluation of this bid will be in terms of the Preferential Procurement Regulations 2022. The regulations require that:

- The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places.
- The contract must be awarded to the tenderer scoring the highest points.
- If two or more tenders score an equal total number of points, the contract must be awarded to the tenderer that scored the highest points for specific goals, and if two or more tenderers score equal total points in all respects, the award must be decided by the drawing of lots.

PART 3 QUOTATION FORM

I/We _____
hereby offer to supply the goods/ services at the prices quoted in the Price Schedule below, in accordance with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:
Any other standard or special conditions mentioned and/or embodied in this Request for Quotation.

I/We accept that unless CEF (SOC) Ltd should otherwise decide and so inform me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with CEF (SOC) Ltd's acceptance thereof shall constitute a binding contract between CEF (SOC) Ltd and me/us.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, CEF (SOC) Ltd may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by CEF (SOC) Ltd in calling for Quotations afresh and/or having to accept any less favourable offer.

PRICING SCHEDULE

Description	Quantities	Once off charge (if any)	Monthly charge (if any)	Total
Equipment	50	R	R	R
WIFI Access Controller	2	R	R	R
Installation/Implementation		R	R	R
WIFI Access Controller License		R	R	R
Support and maintenance on a per-hour basis for 12 months (as and when needed).	50 Hours	R	R	R
Other costs (if any)		R	R	R
Total Excl.VAT				R
VAT				R
Total Inc.VAT				R

The bidder must provide an all-inclusive pricing offer that will cover the full scope of work.